



KAVEA
C O N T R A C T

CAPABILITY STATEMENT · 2026

Contract furniture and turnkey fit-out, manufactured in Ankara.

Kavela Ltd · London — sales & project management · Kavela İç Mimarlık ve Mobilya · Çankaya Mah. Üsküp Cad.
No:41/A, Çankaya, Ankara
kavelacontract.com · quotes@kavelacontract.com · +44 20 4628 1779

We make furniture to order for projects, not for a catalogue.

Kavela is a contract furniture manufacturer. We produce for hotels, offices, restaurants, retail and workforce accommodation, working from the project's own drawings, dimensions and finish schedule. Production runs from our facility in Ankara; international sales and project coordination run from London.

Most of our work starts with someone else's documents: an architect's detail, an FF&E schedule, a bill of quantities, or a physical sample to match. We produce shop drawings from that, agree materials and finishes with you, and manufacture to the approved sample. Where a project needs it we also take on the fixed joinery and the installation, so the space is handed over complete.

Because Türkiye sits inside the EU Customs Union, furniture manufactured here enters the EU with **no import duty** under an A.TR certificate — which is usually what makes a Turkish workshop worth the freight for a European project. We issue that documentation ourselves and quote EXW, FOB or DAP.

Two companies under common ownership sit behind the name: the London entity that contracts and manages the project, and the Ankara production company that builds it. You deal with one project team throughout.

12

Countries delivered to

0%

EU import duty under A.TR

10,000 m²

Panel processed a year

2 yr

Warranty minimum on manufacturing defects

By project

Order size follows the project scope — no catalogue minimum

3

Production halls: machining, finishing, upholstery

SALES ENTITY

Kavela Ltd — registered in England & Wales, company no. 17051996
71-75 Shelton Street, Covent Garden, London WC2H 9JQ · +44 20 4628 1779

ANKARA

Kavela İç Mimarlık ve Mobilya — showroom, project office and production
Çankaya Mah. Üsküp Cad. No:41/A, Çankaya, Ankara, Türkiye · +90 312 911 24 06



02 — THE WORKSHOP

Machining, finishing and upholstery under one roof.

Panel cutting and CNC machining, edge banding, spray finishing and upholstery are all carried out in our own halls in Ankara. Keeping those four processes in-house is what allows a single finish standard to be held across an entire project rather than reconciled between subcontractors, and it is why a changed detail in week six is a scheduling problem rather than a renegotiation. The three halls process roughly 10,000 m² of panel a year.

We are deliberately not a volume plant. A line built for ten thousand identical units is the wrong tool for a project with fourteen room types and a finish that has to match a physical sample. Our size is what makes that kind of work possible, and it is why we quote honestly on lead time rather than promising a schedule the floor cannot hold.



SPRAY & LACQUER HALL — OMIA BOOTHS, DRYING RACKS



UPHOLSTERY HALL — FOAM, FRAMES, CONTRACT FABRICS

From a single specification to a finished space.

Custom furniture manufacturing

Case goods, upholstery and metal frames made to your drawings, materials and finish schedule — not adapted from a catalogue.

Joinery & millwork

Reception desks, wall panelling, server counters and built-in storage, cut and assembled to surveyed site dimensions.

Case goods & storage

Wardrobes, nightstands, desks and lockers built in repeatable sets for multi-room projects.

Upholstery & seating

Sofas, banquettes and dining chairs in the fabric or leather you specify, to your Martindale requirement.

Turnkey fit-out

Loose furniture, fixed joinery and installation coordinated as one package — you sign off a finished space, not a delivery note.

Export, customs & freight

Export packing, documentation and freight from Ankara, including the A.TR certificate that removes EU import duty. EXW, FOB or DAP.

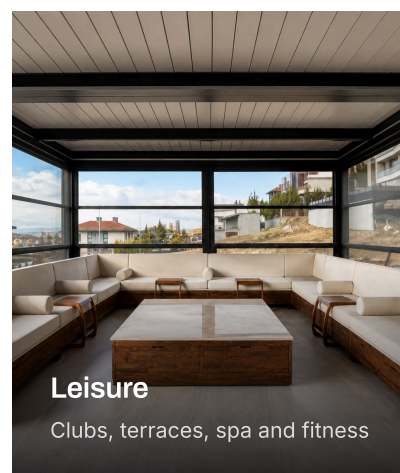
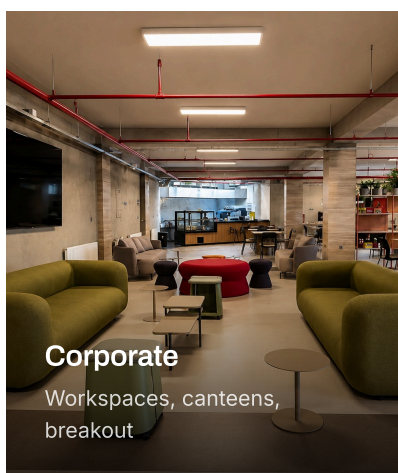
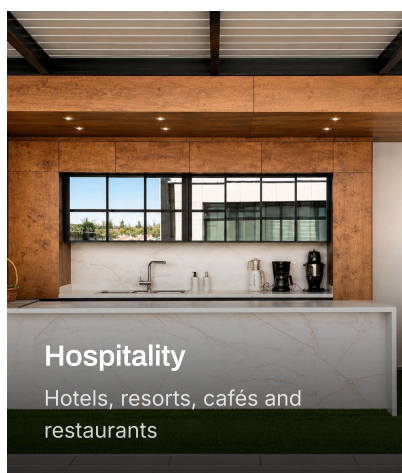
Project management & QC

One contact from sample approval through production and delivery, with quality control before every shipment.

Prototyping

For repeat items, one complete set is produced and signed off before the rest goes into production.

SECTORS WE WORK IN



RETAIL & SHOPFITTING

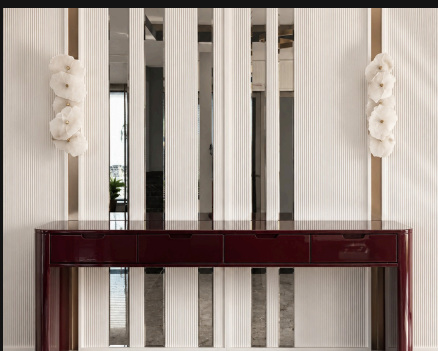
SITE & ACCOMMODATION

RESIDENTIAL

What we hold, and what we source.

If your specification names something that is not on this list, send the reference — most of our work involves matching a material we did not choose.

PANEL & BOARD	MDF · moisture-resistant MDF · chipboard · plywood · fire-rated board
SURFACING	Natural veneer (oak, walnut, ash, beech, sapele) · melamine · HPL · high-gloss acrylic · PET · matt, satin and gloss lacquer · ABS and PVC edging
SOLID TIMBER	Oak · ash · beech · walnut · iroko — for legs, edges, framing and worktop trims
METALWORK	Powder-coated steel to any RAL · stainless steel · brushed brass and bronze · black anodised aluminium
UPHOLSTERY	Velvet · bouclé · linen · chenille · faux and genuine leather · contract-grade and flame-retardant fabrics
WORKTOPS	Quartz · marble · granite · compact laminate · solid surface · porcelain
GLASS & MIRROR	Fluted and reeded glass · back-painted glass · bronze and grey mirror
HARDWARE	Soft-close hinges and runners · push-to-open · keypad and RFID locks · levelling feet · cable grommets

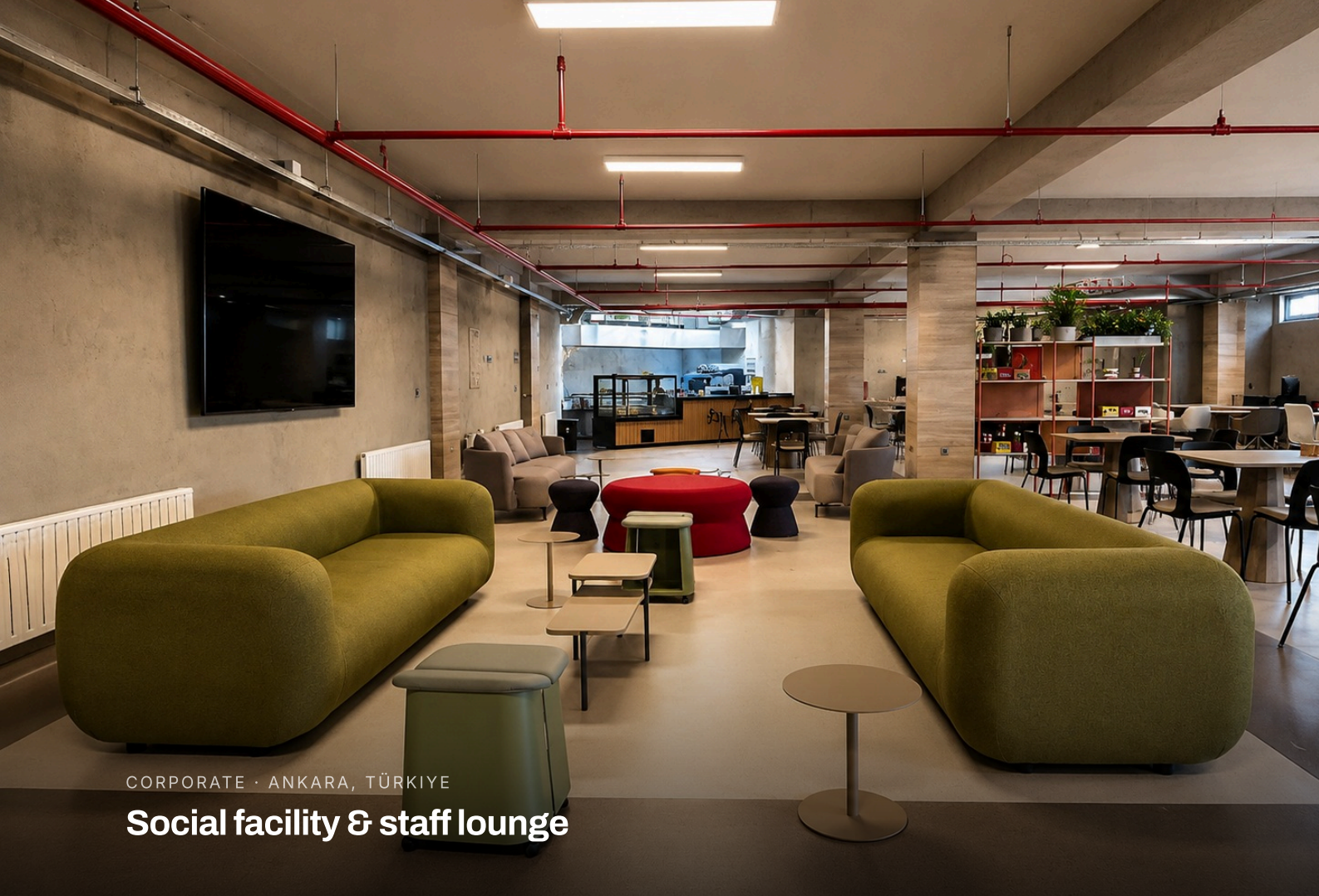


FINISHING, IN PRACTICE

A high-gloss polyester console against fluted lacquered panelling with brass reveals and antique mirror — sprayed, flatted and polished in our own booths. Gloss is the finish that shows every defect in the substrate, which is why we keep it in-house rather than subcontracting it.

DELIVERED TO

Azerbaijan · Bosnia and Herzegovina · Bulgaria · Congo · Cyprus · Georgia · Iraq · Morocco · Romania · Russia · Türkiye · Uzbekistan



CORPORATE · ANKARA, TÜRKİYE

Social facility & staff lounge

05 — SELECTED PROJECTS

Manufactured to each project's own drawings.



LEISURE — ENCLOSED TERRACE LOUNGE
Solid pine banquettes, marble low table



OFFICE — LOUNGE AND MEDIA WALL
Solid walnut console and low table

Every piece shown was manufactured to that project's own drawings, dimensions and finish schedule. Nothing here is a catalogue item, and nothing was adapted from one.

Across hospitality, corporate, retail and site accommodation.



HOSPITALITY · 2026 · MOROCCO
Hotel Lobby & Reception



HOSPITALITY · 2025 · CYPRUS
Café & Patisserie



HOSPITALITY · 2026 · ROMANIA
Quick-Service Restaurant



OFFICES · 2026 · ANKARA, TÜRKİYE
Corporate Office Floor



LEISURE & FITNESS · 2026 · İSTANBUL, TÜRKİYE
Gym Changing Room



SITE & INDUSTRIAL · 2025 · BOSNIA AND HERZEGOVINA
Site Office Meeting Room

What we need to quote.

You do not need all of it to start a conversation — but the more of this you send, the closer the first number is to the final one.

DRAWINGS	An architect's detail, an FF&E schedule, a photograph, or a physical sample to match. Any one of these is enough to begin.
QUANTITIES	How many of each item, and how many room or layout types they split across.
FINISH SCHEDULE	Materials, colours, fabric references or RAL codes. If they are not fixed yet, tell us the budget band instead.
DELIVERY & INCOTERM	EXW, FOB or DAP — plus the port or the site address we are quoting freight to.
TARGET DATES	When the site needs the goods, and whether delivery is phased by floor or block.
STANDARDS	Fire rating, or ISO / CE / BIFMA / GREENGUARD if your tender asks for them.
COMMERCIAL TERMS	
INCOTERMS	EXW, FOB or DAP. Export packing and documentation handled in-house, including the A.TR certificate that removes EU import duty.
ORDER SIZE	Set by the project scope, not by a catalogue minimum — a single reception desk and a multi-floor case-goods package are quoted the same way.
WARRANTY	Two years on manufacturing defects as standard, longer where a tender requires it.
SAMPLES	Free or chargeable depending on the item — agreed before production.
STANDARDS	ISO, CE, BIFMA and GREENGUARD can be provided where a tender requires them. Certification documents shared on request at tender stage.

Six steps from enquiry to snagging.

01 Enquiry & BOQ

Send drawings, a specification or a bill of quantities. We come back with pricing, options and lead times.

02 Drawings & samples

Shop drawings and material samples are approved before anything is cut, so the finish is agreed up front.

03 Prototype set

For repeat items — guest rooms, workstations, dormitory bays — one complete set is signed off before the rest goes into production.

04 Production

Machined, finished and upholstered in Ankara, with quality control at each stage and a final check before export packing.

05 Freight & customs

Export packing, documentation and freight on the agreed Incoterm, with the A.TR certificate issued for EU destinations.

06 Installation & snagging

Where the project calls for it, installation on site and a snagging list closed out before handover.



REQUEST A QUOTE

quotes@kavelacontract.com

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We reply to every enquiry within one working day.